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# **NOVONIX** is Uniquely Positioned to Build the North American Supply Chain

#### **Investment Highlights**



Leading U.S. based battery materials and technology company with lower carbon footprint



Large and growing market for battery materials supported by localization efforts



Intellectual property portfolio for synthetic graphite manufacturing and all-dry, zero-waste NMC cathode synthesis



Battery Technology Solutions provides competitive advantage to accelerate innovation



Customer and government financing support paving a path to profitability as a sector leader

# NOVONIX



Riverside Facility in Tennessee



# **Competitive Advantage Through Synergistic Operating Structure**









- Leading domestic supplier of battery-grade synthetic graphite
- Large scale and sustainable production to advance North American battery supply chain
- Strategically positioned to accelerate clean energy transition through proprietary technology, advanced R&D, and partnerships



- Develops industry leading lithiumion battery testing equipment while providing R&D services
- In-house testing technology and data solutions accelerates rapid advancements compared to industry standards
- Data solutions leverage AI and machine-learning algorithms to predict cell performance and reliability more quickly and accurately



- Commercializing proprietary alldry, zero-waste cathode synthesis technology
- Process technology minimizes environmental impact while producing high-performance materials
- Pilot line producing samples with large-scale production of up to 10 tpa



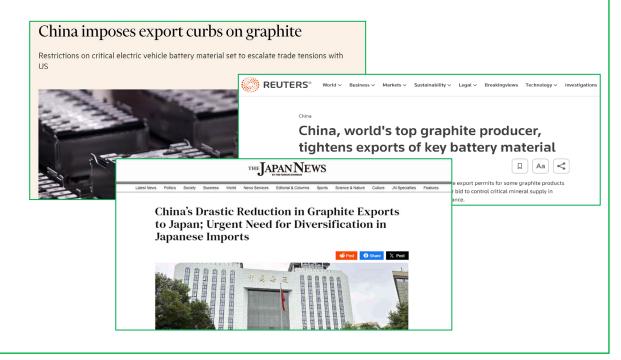
## Global Trade Policies Supports Localization of U.S. Supply Chain

### **U.S. Policy Updates in the Fourth Quarter**

- U.S. Department of the Treasury and IRS announced proposed regulations to section 45X on Dec. 14, 2023 - clarifying language supporting "electrode active materials" and critical materials
- U.S. government announced the long-awaited Foreign Entity of Concern (FEOC) guidance
  - Chinese company cannot have more than 25% control either direct or indirectly to qualify
  - In 2025, an EV eligible for tax credits may not contain any critical minerals that were extracted, processed, or recycled by an FEOC
  - Under the definition of critical mineral, the mineral has to be mined and processed by a non-FEOC to qualify for the clean vehicle credit
- Office of the United States Trade Representative (USTR) in late
   December 2023 extended the expiring section 301 tariff exclusions
  - A determination of hundreds of Chinese products, including graphite, are expected on May 31, 2024

#### **Recent China Actions Demonstrate Need for Local Supply Chain**

- Strong U.S. reliance on Chinese graphite and battery materials presents challenges for IRA-compliance
- China announced export controls for battery graphite presenting significant risk to supply chain in USA
- Recent trade statistics reported from Japan News showed China is limiting exports to Japan and United States





## **Riverside Facility Begins Production in 2024**

## **Riverside Facility Overview**

- Celebrated opening of NOVONIX's new Riverside facility in 2021, attended by US Secretary of Energy, Jennifer Granholm
- NOVONIX has been running Generation 3 Furnace campaigns through 2023 to better understand furnace performance and provide customer samples
- Supply Agreement with KORE Power to begin deliveries in late 2024 scaling to 12,000 tpa for their KOREplex facility
- NOVONIX Anode Materials division was awarded one of the initial grants from the U.S. Department of Energy for US\$100 million



Riverside Facility in Chattanooga, Tennessee

## **Riverside Update & Next Steps**

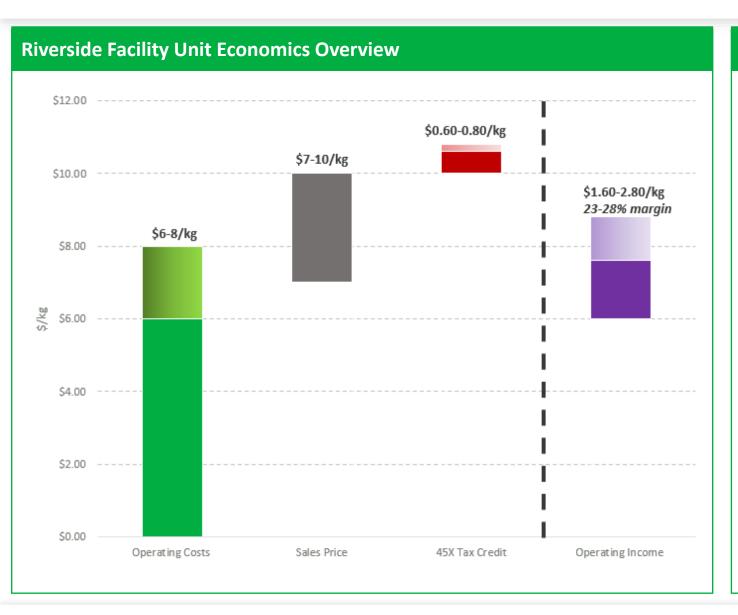
- Demonstrated successful production with the Company's Generation 3 Furnaces meeting design targets, including throughput, cost, and sustainability targets
- Increased production capacity target from 10,000 tpa to up to 20,000 tpa for Tennessee Facility
- Expected capital and operating costs for future facilities projected to be lower than the Company's initial estimates
- Progressed engineering to support ordering of mass production equipment for Riverside buildout and supports potential future expansions



NOVONIX Generation 3 Continuous Induction Furnace Systems



## **NOVONIX** has Demonstrated a Pathway to Profitable Production in the U.S.



#### **Highlights**

- Pricing to range dependent on
  - Product specification
  - Localization premium
  - Government programs
    - Section 301 tariffs
    - IRA 30D compliance, 45X, 48C
- Recent production campaigns validate furnace throughput and demonstrate improved unit economics for Riverside
- Unit economics expected to improve with increased scale of facility



## 2023 Highlights - Advancing Battery Technology, Operations, and Partnerships

Maintain Industry
Leading R&D Efforts for
Battery Materials

Launched 10 tpa pilot line for all-dry, zero-waste cathode synthesis process with Hatch study showcasing capital and process cost reductions



Signed agreement with SandBoxAQ for battery technology insights driven by AI and advanced

data analytics

Scale Operations – On Track to Deliver Commercial Production Met target high-performance product specifications with first in the world continuous closed-loop induction furnaces



Generation 3 furnaces met engineering specs on throughput, energy usage, and emissions

**Secure Tier 1 Customers** 

Signed LG Energy Solutions (LGES) to JDA



Continued providing material samples to major tier 1 customers

Secure Financing to Scale
Operations

Issued US\$30M in convertible notes to LGES

 Awarded US\$100M grant for Riverside facility from DOE office of Manufacturing and Energy Supply Chains





# Q4 Highlights - Momentum Towards Scaling, Production, and Commercialization

#### **Corporate**

- Provided a comprehensive business update on October 5, 2023
- Progressed ESG program leveraging the materiality assessment and committee recommendations
- Cash balance of US\$78.7M on December 31, 2023



#### **NOVONIX Anode Materials**

- Finalized US\$100M grant from U.S.
   Department of Energy Office of Manufacturing and Energy Supply Chains
- Continued progress towards DOE ATVM loan
- Progressed anode customer sampling and discussions
- Progressed engineering work for Riverside and continued production campaigns





#### **NOVONIX Battery Technology Solutions**

- Launched a light version of data and analytics offering that will leverage artificial intelligence/machine learning models
- Released an advanced module for Ultra High Precision Coulometry (UHPC) testing equipment
- Progressed cathode materials development with additional product chemistry work streams using the all-dry, zero-waste process





## **Cathode Synthesis - Engineering Scoping Study Results**

NOVONIX engaged Hatch to provide a 'Process Comparison Study' by contrasting the **NOVONIX** all-dry, zero-waste cathode synthesis process against conventional cathode synthesis for comparative costs and environmental details



#### **Hatch Study Estimated Findings [FEL-1]**

Capital Intensity
Lowered by ~30 %

- Fewer unit operations leads to simplified flowsheet
- Higher mass feed rate due to 'hydroxide-free' feedstock

Operational Process
Expenses Lowered
by ~50%

- Fewer unit operations leads to lower labor costs
- Low-to-no processing reagents
- Lower power consumption
  - More efficient calcination
  - Fewer processing steps
- Lower maintenance costs
- Lower waste treatment costs

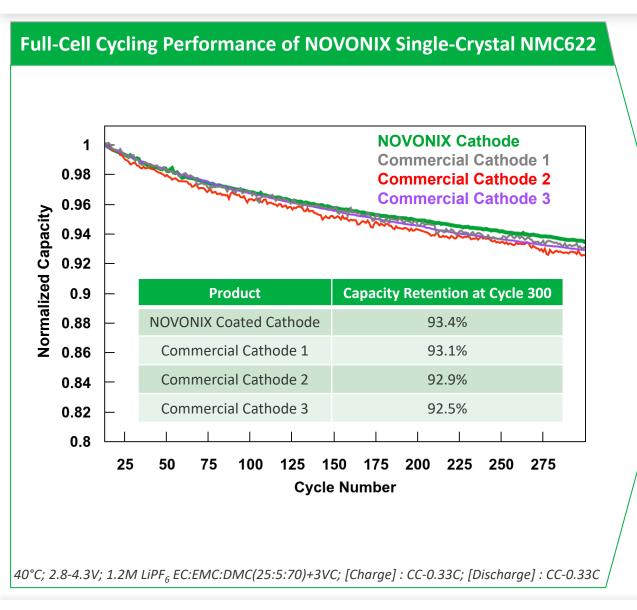
More Environmentally Friendly Process

- ~27% lower power consumption & CO2 intensity
- ~65% less water usage
- Eliminates production of sodium sulphate biproduct
- No ammonia required removing a significant safety risk

Note: Please see Hatch disclaimer shown in Sept 12, 2023 press release on study description and estimates.

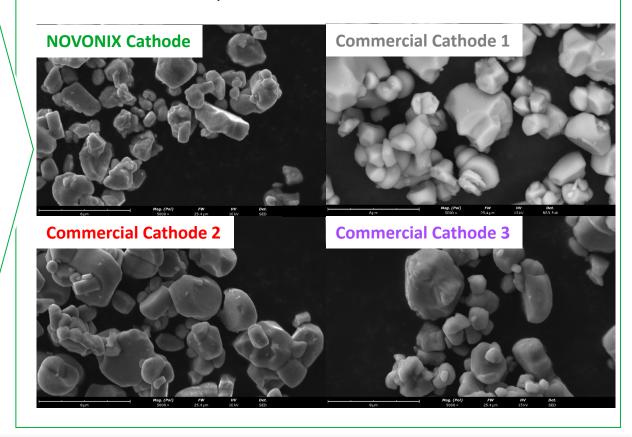


## NMC622 Cathode Cycling Performance Competitive with Commercial Materials



#### **SEM Images of Single-Crystal NMC622**

 Normalized electrochemical results in 1Ah pouch cell show that surface-coated NOVONIX NMC622 has comparable electrochemical performance to commercial NMC materials





## 2024 Focus Items - Set For Growth

Maintain Industry
Leading R&D Efforts for
Battery Materials



- Enhance BTS offerings for additional revenue and services
- Test high-nickel cathode materials from all-dry, zero-waste process in full-cell performance
- Advance artificial intelligence/machine learning models, products, and services

Scale Operations – On Track to Deliver Commercial Production



- Complete Riverside engineering to optimize facility and maximize capacity
- Installation of equipment to reach 3K tpa by year-end to support customer timelines
- Leverage Riverside engineering to progress Greenfield facility plans

**Secure Tier 1 Customers** 



- Pursue supply agreements with tier 1 OEMs and cell manufacturers
- Allocate remaining Riverside capacity through off-take agreements
- Continue to allocate Greenfield facility capacity through customer agreements

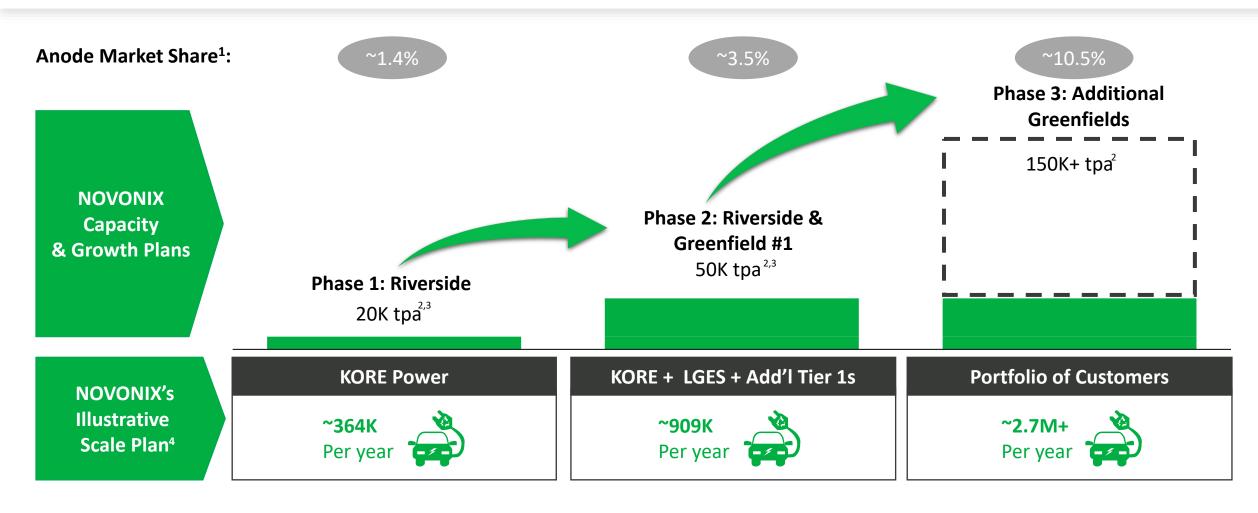
Secure Financing to Scale Operations



- Invest in Riverside with receipt of DOE MESC grant funds
- Progress DOE LPO loan application for Greenfield facility
- Attract strategic investment aligned with capacity ramp



## **Customer Commitments Driving North American Growth Plan**



- 1. Market share based off implied North American graphite demand in 2030. Based on announced capacity. Assumes full utilization. Source: Benchmark Mineral Intelligence Gigafactory Assessment December 2023.
- Company expectations aligned with customer contracts and anticipated customer demand, which may or may not materialize.
- 3. KORE Power agreement to supply Koreplex anticipates a ~3K tpa delivery ramping to ~12K tpa rate.
- 4. Assumes 55kg of graphite per EV.



## **Goals for the Future of NOVONIX**



