NOVON MIT

Set for Growth

OTC Small Cap Growth Conference, October 10, 2024

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Providing Revolutionary Solutions to the Battery Industry

NOVONIX Investment Highlights

Leading U.S. based battery materials and technology company with lower carbon footprint

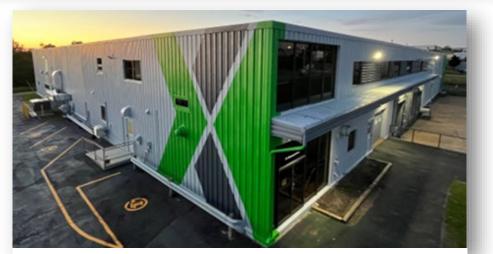
Large and growing market for battery materials supported by localization efforts



Intellectual property portfolio for synthetic graphite manufacturing and all-dry, zero-waste NMC cathode synthesis

Battery Technology Solutions provides competitive advantage to accelerate innovation

Customer and government financing support paving a path to profitability as a sector leader



NOVONIX Simmonds Facility in Nova Scotia, Canada



NOVONIX Riverside Facility in Chattanooga, Tennessee

NOVONIX...

Competitive Advantage Through Synergistic Operating Structure



- NOVONIX

- Leading domestic supplier of battery-grade synthetic graphite
- Large scale and sustainable production to advance North American battery supply chain
- Strategically positioned to accelerate clean energy transition through proprietary technology, advanced R&D and partnerships





- Develops industry leading Ultra-High Precision Coulometry cell testing equipment
- Offers R&D Services with inhouse pilot line, cell testing, and expertise to accelerate customer development programs



- NOVONIX TM -

- Commercializing patented
 synthesis technology
- Process technology minimizes environmental impact while producing high performance materials
- Pilot line producing samples with large-scale production of up to 10 tpa



Proprietary Process Technologies Lead Clean Energy Transformation

NOVONIX ESG Commitment

Environmental

Our mission is to develop innovative, sustainable technologies and highperformance materials to service the electric vehicle and energy storage industries

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Social

The health, safety, and wellbeing of our employees and the communities we operate in are essential to NOVONIX's success and growth



Governance

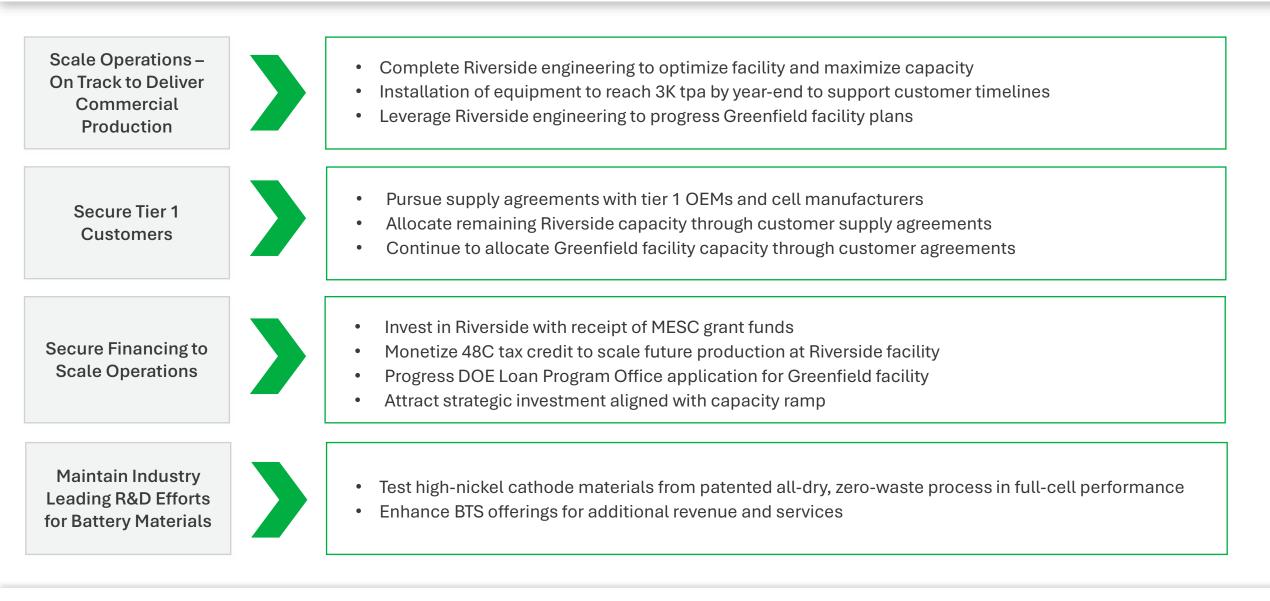
NOVONIX believes corporate governance is central to its business objectives and a critical element contributing to the preservation of shareholder value

		ONIX Technology		
		Anode Materials	Cathode Materials	
-	Inputs	 Clean power sources¹ High purity input materials 	Reduced power requirementsNo reagents	
	Process	 Proprietary furnace and process technology Increased energy efficiency No chemical purification 	 Proprietary all-dry, zero-waste cathode synthesis technology Simplified processing requirements and flowsheet 	
-	Outputs	 Support higher-performance lithium- ion batteries resulting in longer life Negligible facility emissions LCA² demonstrated a ~60% decrease in global warming potential 	 No sodium sulfate waste Eliminates process waste-water Negligible facility emissions 	

1 - Tennessee Valley Authority, 2022 Sustainability Report notes 52% of power is from carbon-free sources.

2 - The Life Cycle Assessment (LCA) conducted by Minviro Ltd. demonstrated a ~60% decrease in global warming potential (GWP) relative to conventional anode grade synthetic graphite versus Chinese product.

Focus Items and Key Highlights



Battery Technology Solutions





At the Forefront of Battery Technology

UHPC Hardware	Research & Development Services		
Enables quick reliable predictions of battery lifetime	Materials Development and Characterization	Cell Design and Prototyping	Cell Testing
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Ultra-High Precision Coulometry testing equipment	Analytical materials lab	Pouch and cylindrical cell manufacturing pilot line	Diagnostic tools and performance testing

NOVONIX Battery Technology Solutions (BTS) provides cutting edge technology that is highly sought after for R&D services to create the next gen battery — potentially accelerating R&D from years to weeks with proprietary technology



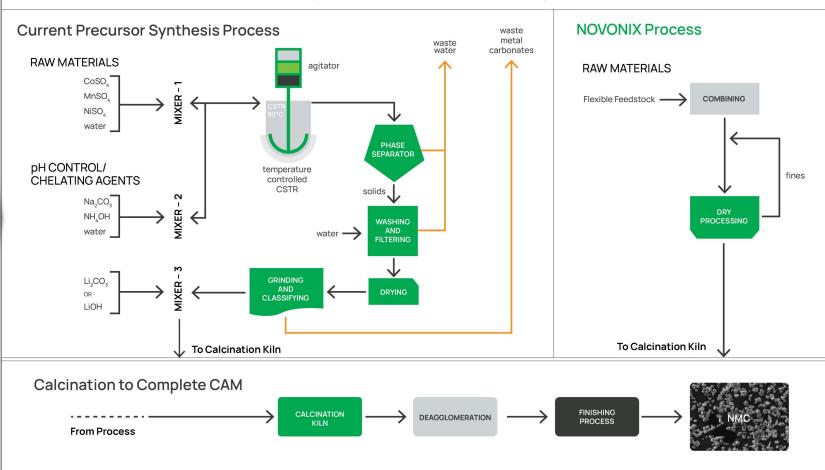




Cathode Synthesis Needs to be Clean and Simple

Opportunity Overview

- In 2024 the global cathode market size value estimated at US\$27B, with a forecasted revenue of >US\$100B by 2030¹
- Nickel-based cathode material represents about 30-50% of the cost of a battery cell
- CBMM and ICoNiChem agreements work to improve cathode active materials using their input materials
- Each tonne of cathode powder generates 3,500-15,000^{1,2} liters of water waste and 1-2 tonnes of sodium sulphate waste¹
- With multiple patent applications filed, cathode synthesis technology provides high nickel cathode materials with:
 - Higher yields at lower costs
 - No water waste
 - Flexible input materials



A Closer Look at NOVONIX All-Dry, Zero-Waste Cathode Synthesis Process

- 1. Mordor Intelligence, Benchmark Minerals, various Equity Research reports including Bernstein and JP Morgan and NOVONIX estimates
- 2. J.Power Sources: S. Ahmed, P.A. Nelson, K.G. Gallagher, N. Susarla, D.W. Dees. Cost and energy demand of producing nickel manganese cobalt cathode material for lithium-ion batteries

Cathode Synthesis: Engineering Scoping Study Results

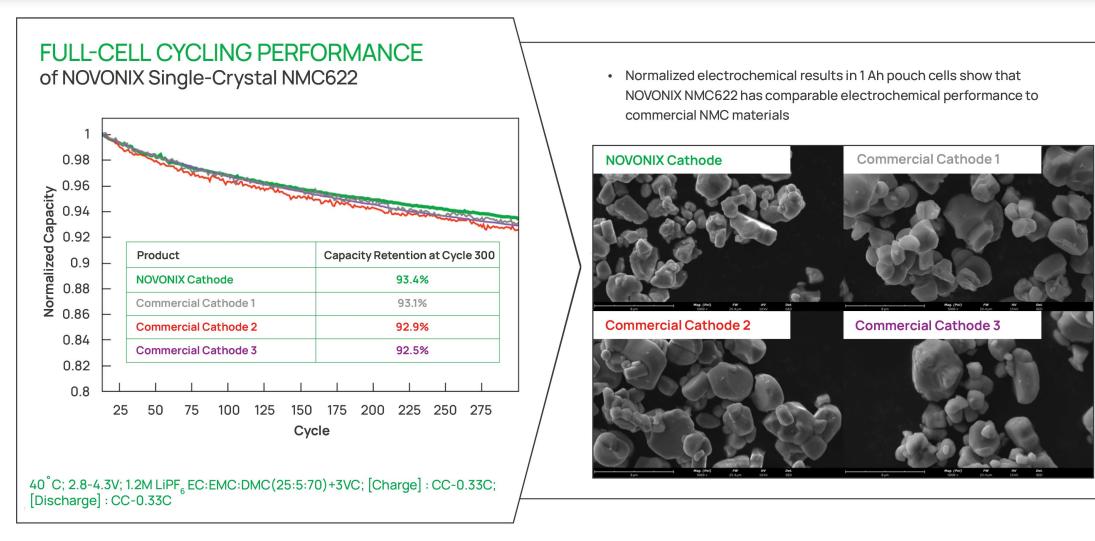
Hatch Study Estimated Findings [FEL-1]		
Capital Intensity Lowered by ~30 %	 Fewer unit operations leads to simplified flowsheet Higher mass feed rate due to 'hydroxide-free' feedstock 	
Operational Process Expenses Lowered by ~50%	 Fewer unit operations leads to lower labor costs Low-to-no processing reagents Lower power consumption More efficient calcination Fewer processing steps Lower maintenance costs Lower waste treatment costs 	
More Environmentally Friendly process	 ~26% lower power consumption & CO2 intensity ~65% less water usage Eliminates production of sodium sulphate byproduct No ammonia required removing a significant safety risk 	

NOVONIX engaged Hatch to provide a 'Process Comparison Study' by contrasting the patented **NOVONIX All-Dry, Zero-Waste Cathode Synthesis Process** against conventional cathode synthesis for comparative costs and environmental details



Note: Please see Hatch disclaimer shown in <u>September 12, 2023, press release</u> on Study description and estimates.

NMC622 Cathode Cycling Performance Competitive with Commercial Materials

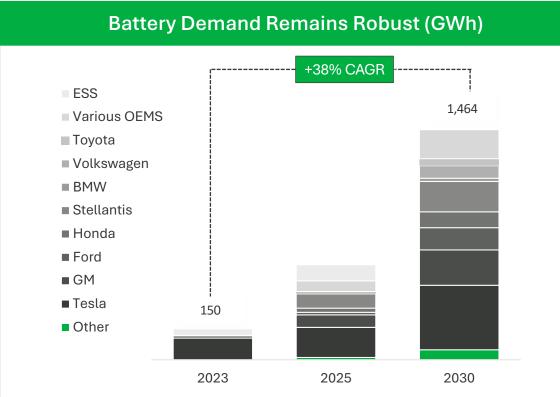


Whitepaper on NOVONIX Cathode Materials is available online <u>novonixgroup.com/cathode-materials</u>





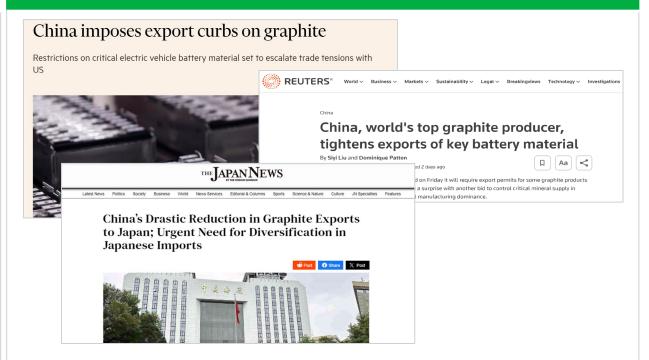
Strong EV Growth Building Pressure for a Localized Supply Chain



- Market is estimating ~10% North American growth in 2024. Some OEMs and cell manufacturers have slowed plans, but new entrants have increased overall demand
- Government incentives are supporting the projected $\sim 50\%\,$ adoption rate in electric vehicle by 2030
- Forecasted EV demand showing double digit growth through 2030

Source: Benchmark Minerals Intelligence (August '24), Bernstein, Company Reports

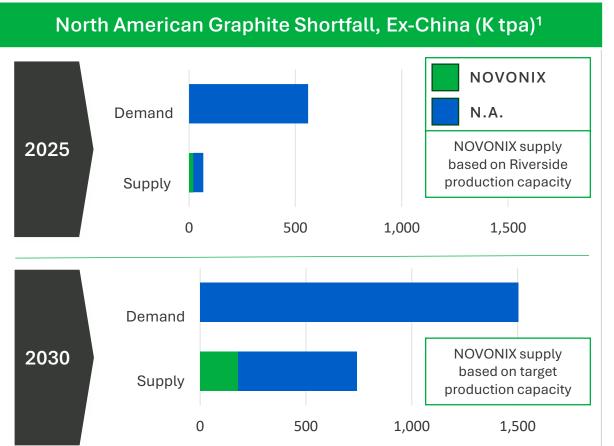
Global Trade Policies Support Localization of US Supply Chain



- Strong U.S. reliance on Chinese graphite and battery materials presents challenges for IRA compliance
- China announced export controls for battery graphite. Recent trade statistics reported from Japan News showed China is limiting exports to Japan and United States
- U.S. IRC provides the advanced manufacturing production tax credit Section 45X and the revival of the qualifying advanced energy investment credit under Section 48C

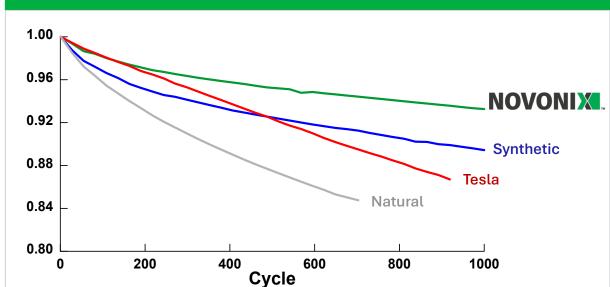
NOVONIX...

Production Capacity will Benefit From Expected North America Customer Demand



NOVONIX has agreements with KORE Power, LGES, Panasonic Energy, and PowerCo, and each of their facility plans account for ~33% of North American forecasted customer demand in 2030¹

1. Benchmark Minerals Intelligence (August 2024), Company Reports, NOVONIX estimates.



NOVONIX Anode Material Outperforms in Testing

- NOVONIX offers **improved capacity retention** compared to industry leading materials (including a Tesla Model S cell used as a reference benchmark)
- Better capacity retention means less range loss over time for an electric vehicle

Localizing the Synthetic Graphite Supply Chain

Localiz	zing the Synthetic Graphite Supply Chain	Key Strategic Relationships	
	Domestic Supply Producing high-performance synthetic graphite materials sustainably for local supply of Tier 1 battery and OEM customers	Customer Agreements Anchor Customers for Riverside	Panasonic ENERGY 🛞 KORE
~~~	<b>High Performance</b> Our products are developed to meet or exceed Tier 1 EV OEMs specifications	<b>Technology Agreements</b> Progressing Qualification to Lead to Future Supply Agreements	LG Energy Solution
	<b>Cleaner, More Efficient Technology</b> Produced with cleaner energy sources with virtually zero emissions and uses no harmful chemicals	<b>Strategic Investors</b> Invested US\$180 Million	LG Energy Solution
455	<b>Strategic Relationships</b> Leveraging close collaboration with partners and customers to bring our anode materials to market	<b>Strategic Suppliers</b> Raw Material Suppliers and Technology	PHILLIPS 660 ©

### **NOVONIX Signs Off-Take Agreement with Panasonic Energy**



Panasonic Energy's Kansas Plant

## Panasonic ENERGY

#### **Panasonic Energy Overview**

- Panasonic Energy is a leading developer of battery cell technology for EV and ESS batteries in the U.S.
- Panasonic Energy has developed relationships with Tesla, Honda, Toyota, Mazda, Subaru,
   Ford, and Lucid in North America to supply EV batteries
- Panasonic Energy plans to have ~200 GWh of gigafactories in North America

#### **Highlights of Agreement**

- NOVONIX and Panasonic off-take agreement signed in February 2024 for highperformance synthetic graphite material to be supplied from NOVONIX's Riverside facility in Tennessee to support Panasonic Energy's North American operations
- Commencing in 2025, the agreement supports the purchase of 10K tonnes of synthetic graphite over 4 years and is subject to agreed upon milestones regarding final mass production qualification and timelines
- The agreement includes a pricing structure that incorporates a mechanism for price adjustments in response to significant changes in NOVONIX's raw material costs
- Inflation Reduction Act benefits both companies in building local supply chain:
  - NOVONIX Advanced manufacturing of critical minerals and battery material
  - Panasonic Energy Local manufacturing of battery cells

#### Commissioned First Large-Scale Battery Grade Synthetic Graphite Production Facility in North America

#### Riverside Facility Overview

- Purchased and opened Riverside facility in 2021, highlighted by a grand opening attended by US Secretary of Energy Jennifer Granholm
- Facility to scale to 20K tpa aligned with customer demand
- Progressed engineering to support procurement of additional primary production equipment to meet 2024 targets



NOVONIX Riverside Facility, Chattanooga, Tennessee

#### **Readiness for Commercial Production**

#### **Technology/Product**

- NOVONIX is running regular Generation 3 Furnace production campaigns to optimize operational performance and support customer sampling programs
- Recent production campaigns validate furnace throughput, sustainability and demonstrate improving operating margin of ~23% to ~30% for Riverside

#### **Customer Supply Agreements**

- Supply Agreement with KORE Power to supports scaling to 12K tpa for their KOREplex facility
- Panasonic Energy signed binding supply agreement for 10K tonnes from 2025-2028

#### Financing

- NOVONIX was awarded a grant from MESC for US\$100 million
- Selected to receive a US\$103 million 48C tax credit
  - Qualifying advanced energy project credit can be monetized through its sale for cash
  - Company has a period of two years within which to satisfy the requirements and claim the tax credit

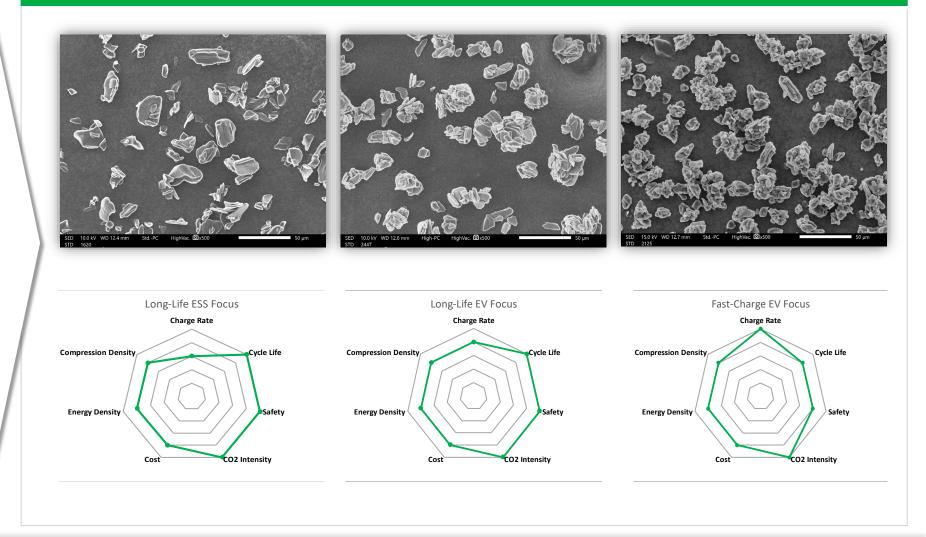
#### **NOVONIX**...

### **NOVONIX's Product Technology Advantage**

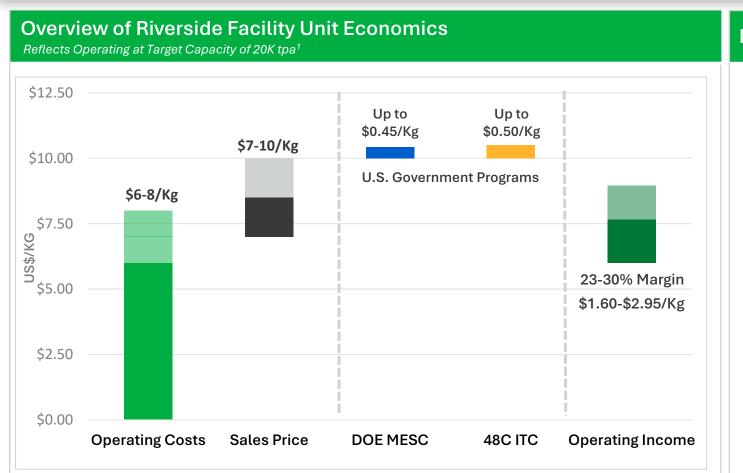
#### NOVONIX Advantage

- Applications such as electric vehicles and energy storage systems require differing properties:
  - Fast Charge
  - High Energy Density
  - Long Cycle Life
- NOVONIX Anode Materials collaborates with customers, leveraging our BTS team to rapidly design, develop, produce and evaluate performance of customized materials
- NOVONIX's proprietary process provides consistent, high performance synthetic graphite, utilizing low emissions processing

#### Product Engineered Specifically for Customers' Needs



### NOVONIX has Demonstrated a Pathway to Profitable Production in the U.S.



1. Operating Costs include raw materials, Riverside SG&A, labor, energy, maintenance, and depreciation. Cost and sale ranges are indicative of potential product types with different specifications. Margin includes the potential impacts of the 48C tax credit (expected to be monetized to support financing) and DOE MESC grant shown through reduced depreciation impact and excludes any potential benefit from Section 301 tariffs. Lower margin bound unchanged from previous lower target with potential implied value of 45X tax credit.

#### Market & Government Influence on Economics

- Pricing and margins range depend on:
  - Product specification
  - Localization premium
  - U.S. Government initiatives:
    - Section 301 Tariffs 25% tariff on graphite effective June 15, 2024
    - 48C Investment Tax Credit 30% of investment, monetizable year placed in service
    - 45X Production Tax Credit 10% of cost of production and is monetizable
    - Section 30D/IRA Compliance 2027 requirement for not sourcing from FEOC
  - Continued production campaigns and independent engineering assessment support furnace throughput and demonstrate robust unit economics for Riverside
  - Unit economics expected to improve with increased scale achieved at future facilities

### Path to Commercial Production at Riverside

#### 1H2024

#### February 2024

Announcement of the off-take agreement with Panasonic Energy

#### **Equipment Deposits**

Initial deposits on additional furnaces and equipment to reach 3K tpa of capacity by December 2024

#### **Facility Improvements**

Production equipment installation and commissioning. Utility infrastructure to support equipment and automation

#### **Engineering Report**

Riverside independent engineering report completed



#### 2H2024

#### Installing Capacity to 3K tpa

Riverside in process of receiving, installing and commissioning equipment to reach initial 3K tpa to be operational in 2025 in support of supply agreements with KORE Power and Panasonic Energy

**On track** 

#### 2025

**3K tpa Production Start-up** Production line start-up

#### **Investing Towards 5K tpa**

Continue expansion of production through ordering, installation and commissioning of additional production equipment to support customer demand



### On-Site Equipment to be Commissioned











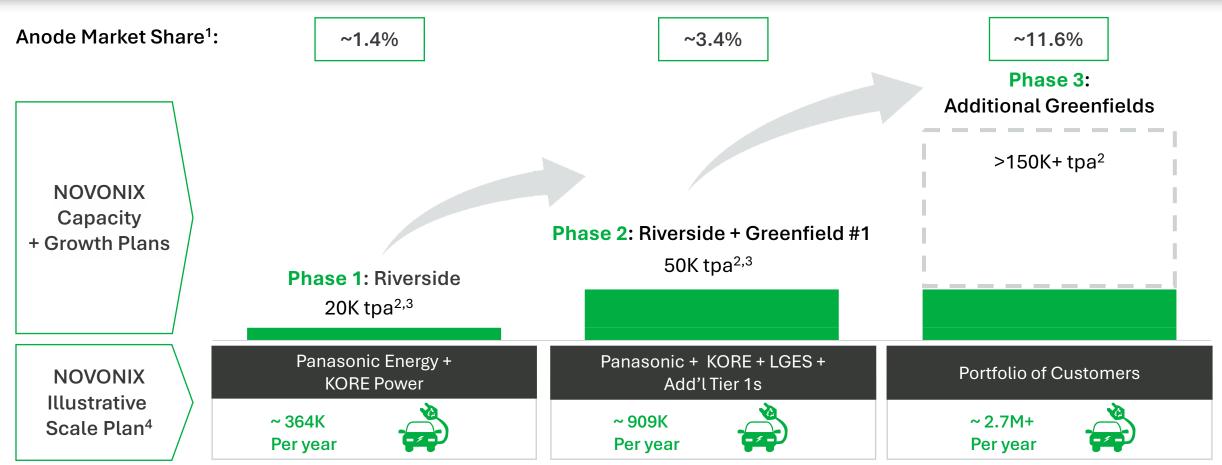
Calciner



Sieve/De-Mag



### Customer Commitments Support NOVONIX North American Growth Plan



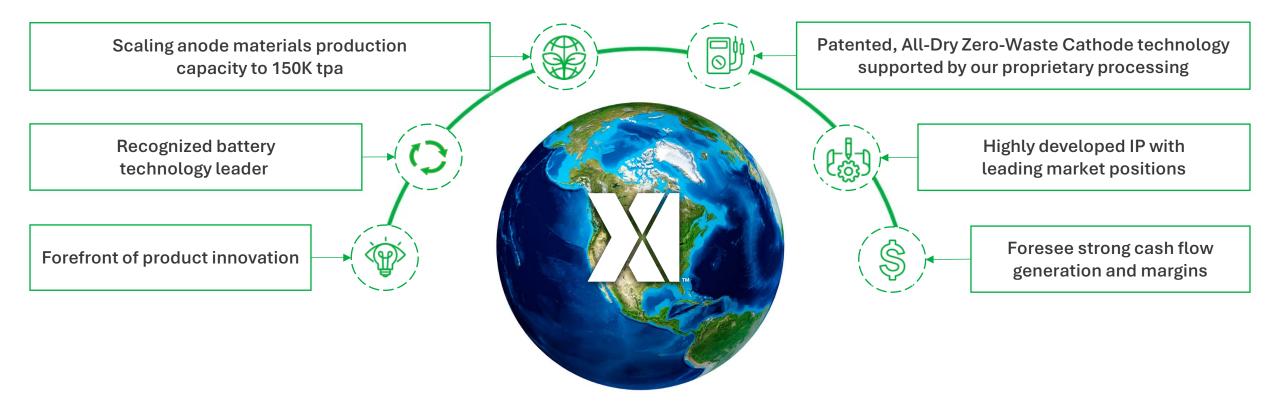
1. Market share based off implied North American graphite demand in 2030. Based on announced capacity. Assumes full utilization. Source: Benchmark Mineral Intelligence Gigafactory Assessment – August 2024.

2. Company expectations aligned with customer contracts, capital availability and anticipated customer demand, which may or may not materialize.

 KORE Power agreement to supply Koreplex anticipates a ~3K tpa delivery ramping to ~12K tpa rate. Panasonic Energy agreement calls for 10,000 tonnes over four years, Upon successful completion of JDA, LGES has the option to purchase up to 50,000 tons of artificial graphite anode material over a 10-yearperiod from the start of mass production in a separate supply agreement.

4. Assumes 55kg of graphite per EV.

### Goals for the Future of NOVONIX

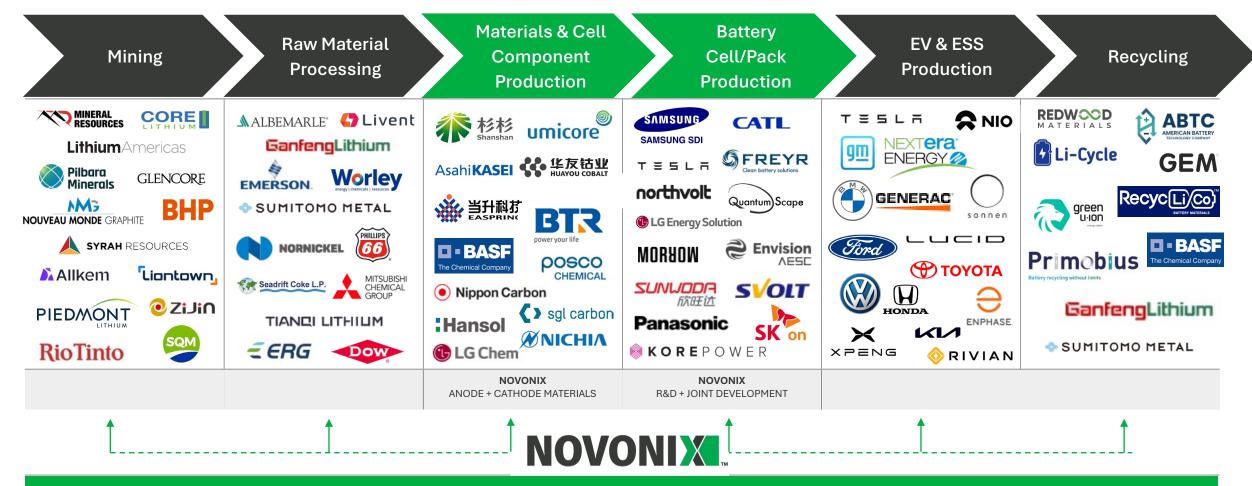








### We Play a Critical Role in the Lithium-ion Battery Value Chain



Visibility across the entire battery value chain provides competitive intelligence and attractive opportunities for NOVONIX

Note: Companies presented above are for indicative purposes only and not a representation of customer relationships.

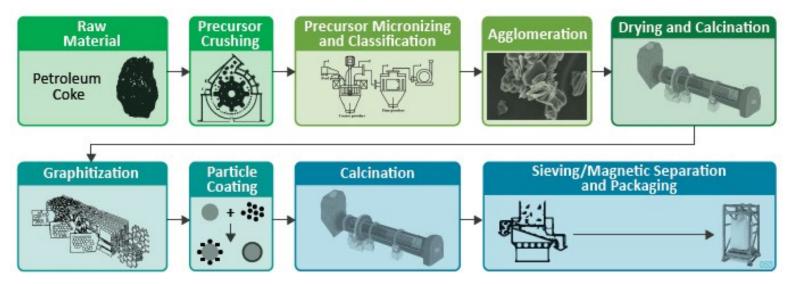
#### **Strategic Partnerships**

- Partnership with Harper International, a domestic specialized furnace technology leader, developing and supplying NVX with proprietary systems for thermal processing
- Signed a Joint Research and Development Agreement (JDA) with LGES in June 2023
- Engaged with PSX in technology development agreement to collaborate on optimization of feedstock ad anode processing with the goal of higher performance lower carbon intensity materials



#### NOVONIX Graphitization Process Offers End-User Advantages

- Energy efficient systems reducing environmental permitting requirements
- Integrated and strong collaboration with precursor material and equipment providers
- Customizable processing equipment to match various customer requirements



Incumbent technology standard process

### U.S. Legislation Providing Direct Support

Section 301 Tariffs	• Section 301 includes a 25% tariff on artificial graphite imported from China to help remove unfair market distortions imposed by China's anticompetitive behaviors and size advantage in the battery materials sector
IRA Tax Credits & Consumer Credit	<ul> <li>Inflation Reduction Act of 2022 ("IRA") includes tax and other incentives to promote U.S. production of electric vehicles ("EVs"), renewable energy technologies, and critical minerals, representing the single biggest climate investment in U.S. history. IRA includes a \$7,500 federal consumer tax credit (Section 30D) for qualifying electric vehicles,         <ul> <li>\$3,750 of the credit must meet critical minerals requirement</li> <li>\$3,750 from battery components must meet be manufactured or assembled in North America or Countries with an FTA</li> <li>FEOC component for graphite has been suspended until January 1, 2027 and manufacturers must progress local supplies to remain qualified</li> </ul> </li> <li>New production and "advanced manufacturing" tax credits         <ul> <li>Section 45X provides a 10% tax credit which is available to producers of electrode active materials (measured as a percentage of total cost of production).</li> <li>Expands section 48C to provide \$10 billion in tax credits. The tax credit is 30 percent of the amount invested in new or upgraded factories to build specified renewable energy components.</li> </ul></li></ul>
DOE MESC Grant, 48C ITC & DOE LPO Loan	<ul> <li>NOVONIX finalized US\$100 million of grant funding by the Department of Energy (DOE) Office of Manufacturing and Energy Supply Chains (MESC) to expand NAM's domestic production of high-performance, synthetic graphite anode materials – one of 21 winners across 12 categories</li> <li>NOVONIX selected for \$103 million 48C investment tax credit for Riverside facility, which may be monetized.</li> <li>NOVONIX has applied for a loan though DOE LPO. The loan, if received, would contribute toward funding the company's greenfield facility.</li> </ul>

### US\$100 Million Grant Award from U.S. Department of Energy

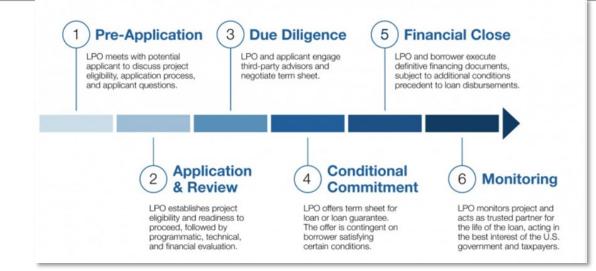
#### DOE MESC Grant Aids Ability to Scale Faster

- NOVONIX Anode Materials division was awarded one of the initial grants from the U.S. Department of Energy for US\$100 million
- Grant award was funded through President Biden's Bipartisan Infrastructure Law (BIL) which aims to strengthen the North American battery supply chain
- October '23 Chinese export controls on graphite highlight the importance of US based suppliers such as NOVONIX
- Funding underpins doubling of production capacity to 20,000 tpa at existing Riverside (Chattanooga) facility and will be overseen by DOE MESC



#### **DOE LPO Loan Process**

- NOVONIX Anode Materials division has applied for a ATVM loan in October 2022 from the U.S. Department of Energy LPO office for a Greenfield location
- The loan may fund up to 80% of the value of the eligible project costs
- Debt priced at U.S. Treasury rates for the applicable term of the loan
- Construction financing and long loan tenors
- DOE is a reliable anchor lender actively engaged throughout the project life



Source: DOE LPO https://www.energy.gov/lpo/application-process

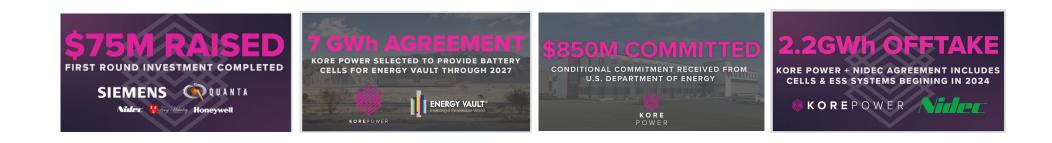
### Strategic Relationship with KORE Power



# 🔘 K O R E

#### **Highlights of Agreement**

- KORE Power is a leading U.S. based developer of battery cell technology for clean energy industries
- NOVONIX and KORE Power have worked together since 2019 through NOVONIX's BTS division to improve and validate KORE's battery technology
- KORE announced July 2021 the intention to build KOREPlex, a one million square foot manufacturing that will support up to 12 GWh of battery cell production in Buckeye, AZ
- KOREPlex scheduled to begin construction in 2024 and production in 2025
- Through the signed Supply Agreement, NOVONIX will be the exclusive supplier of graphite anode material to KOREPlex which, when in full production, will be close to 12,000 tonnes per year of material
- NOVONIX invested \$25M USD to acquire a roughly 5% stake in KORE Power



### NOVONIX Establishes Strategic Relationship with LG Energy Solution



#### LG Energy Solution (LGES) Overview

- LGES is a leading U.S. based developer of battery cell technology for EV and ESS Batteries
- LGES has developed relationships with GM, Honda, Hyundai and Stellantis in North America to supply EV batteries
- LGES plans for 8 plants with ~347 GWh of gigafactories in North America

#### Highlights of JDA & Investment Agreements

LGES has 6 plants in North America built or planned for completion in 2025



- NOVONIX and LGES signed a Joint Research and Development Agreement (JDA) in June 2023
- Upon successful completion of JDA, LGES has the option to purchase up to 50,000 tons of artificial graphite anode material over a 10-yearperiod from the start of mass production in a separate supply agreement
- LGES invested US\$30M in convertible notes issued by NOVONIX

### **Conditional Proposal - Mount Dromedary & Axon Graphite**

#### World class, large-scale natural high-grade flake graphite project

- Conditional 50/50 Joint Venture with NVX "merging" Mount Dromedary asset in exchange for shares in LEL subsidiary, Axon Graphite
- Axon Graphite holds the Burke and Corella Tenements in Queensland
- Intend to list Axon Graphite on the ASX to raise new capital targeting between A\$15 million A\$25 million

#### Axon's principal activities will include:

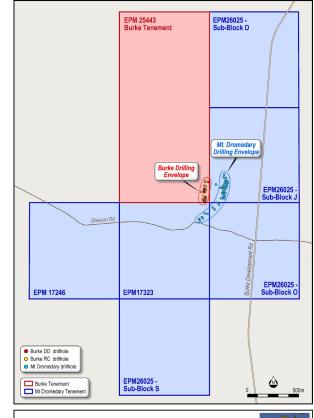
- Advancing the development of the Burke/Mt. Dromedary graphite projects;
- Advancing the exploration, evaluation and development of the Corella graphite project;
- Progressing the development of a vertically integrated Spherical Purified Graphite Battery Anode Material manufacturing facility in Queensland; and
- Investigating and potentially pursuing other prospective projects in the battery minerals sector both in Australia and abroad.







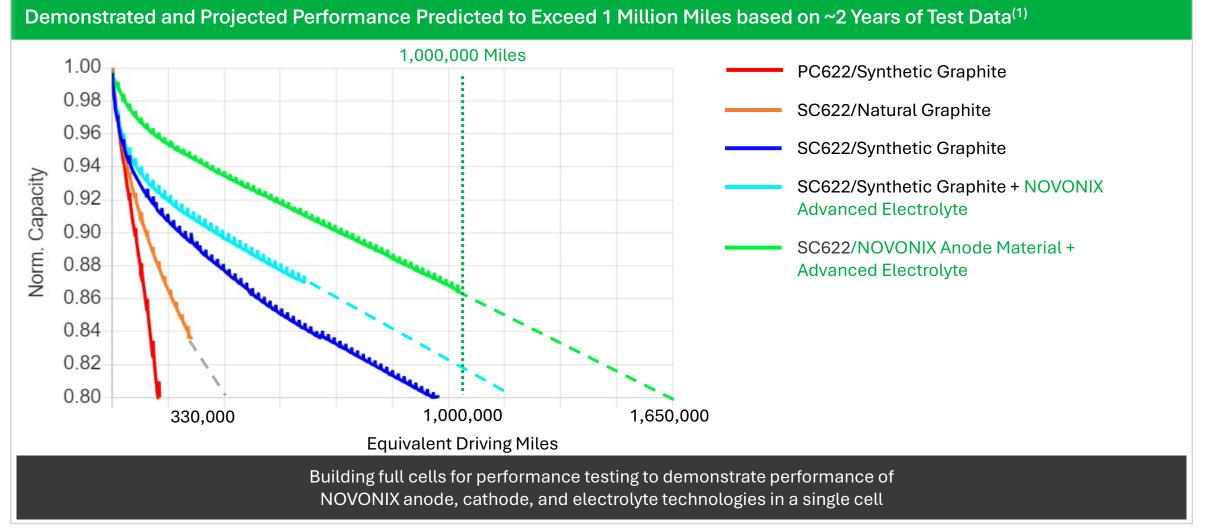








### NOVONIX's Battery Technology Paves the Way for the Next Generation



1. Data based on internal measurements taken as part of verification process. <u>40°C</u> full depth of discharge cycling, Assumed 330-mile range. Projection lines shown for guidance. SC NCM622 shown here is Commercial SCC reference material.